

EXHIBIT B: Labor Assumptions Worksheet

Labor Analysis (NON-UNION):		Labor Analysis (UNION):	
Driver	1		1
Salary Per Hour	\$ 20.00	\$	24.50
Number of Hours Per Day	10		10
Days Per Week	6		6
Total Labor Hours Per Year	<u>3,120</u>		<u>3,120</u>
Annual Straight Time Hours	2,080		2,080
Annual Overtime Hours	1,040		1,040
Straight Time D/L \$	41,600		50,960
Overtime D/L \$	<u>31,200</u>		<u>38,220</u>
Total Driver Salary	<u>72,800</u>		<u>89,180</u>
Helper	1		1
Salary Per Hour	\$ 14.00	\$	18.00
Number of Hours Per Day	10		10
Days Per Week	6		6
Total Labor Hours Per Year	<u>3,120</u>		<u>3,120</u>
Annual Straight Time Hours	2,080		2,080
Annual Overtime Hours	1,040		1,040
Straight Time D/L \$	29,120		37,440
Overtime D/L \$	<u>21,840</u>		<u>28,080</u>
Total Helper Salary	<u>50,960</u>		<u>65,520</u>
Total Labor & Benefits:			
Driver	\$ 72,800	\$	89,180
Helper	<u>50,960</u>		<u>65,520</u>
Sub-Total	<u>123,760</u>		<u>154,700</u>
Benefits @ 30%	<u>37,128</u>		<u>46,410</u>
Total Labor & Benefits	<u>\$ 160,888</u>	\$	<u>201,110</u>